

About IQT

In-Q-Tel is the strategic investment firm that works to **identify, adapt, and deliver** innovative **technology solutions** to support the missions of the Central Intelligence Agency and broader U.S. Intelligence Community (IC). Launched in 1999 as a private, independent, not-for-profit organization, IQT's mission is to identify and partner with companies developing cutting-edge technologies that serve the national security interests of the United States. Working from an evolving strategic blueprint defining the Intelligence Community's critical technology needs, IQT engages with entrepreneurs, growth companies, researchers, and venture capitalists to deliver technologies that provide superior capabilities for the CIA and the broader IC.

To date, IQT has reviewed **more than 7,500** business proposals, invested in **more than 165** companies, and delivered **more than 350** technology solutions to the U.S. Intelligence Community.

Approach

To optimize value for our client – the U.S. Intelligence Community – IQT engages with a range of companies from startups to established companies, as well as universities and research labs at a strategic level. We structure attractive win-win relationships through product development funding, equity investments, intellectual property arrangements and commercial and government business development guidance. All proceeds from investments made by IQT, a not-for-profit corporation, are reinvested into IQT operations, technologies, and programs to benefit the CIA, and the broader U.S. Intelligence Community as per IQT's charter agreement with the CIA.

Focus

We back great entrepreneurial teams with innovative technologies that have the potential to address high growth commercial markets. Commercial success for our partners is critical to achieving our ultimate goal of reducing the total cost of technology ownership to the Intelligence Community. But we are not looking for government-specific solutions. We focus on identifying commercial analogs to the IC's own enterprise problems where the needs of the market and the IC meet.

**Technology
Priorities**

IQT concentrates on two broad commercial technology areas:

- **Information and Communication Technologies**
- **Physical and Biological Technologies**